

Activity 1 (written responses required):

A prospective buyer of Asian descent has approached you to purchase a home.

Agent: You, as an agent, think they would be more comfortable living in a neighborhood with the same ethnic background, show them properties that are in predominantly Asian neighborhoods.

Consumer: You, as a prospective buyer, were interested in looking at a more diverse area and felt like the agent was steering them to purchase a property in a predominantly Asian neighborhood.

As an agent, have you violated any laws? If so, which one(s)?

As a consumer, what are your rights?

Activity 2 (written responses required):

You are with a prospective buyer in a predominately white neighborhood where a minority family has just moved in.

Agent: You, as an agent, see this as a good opportunity to solicit more business in this neighborhood. You decide to go to all the neighbor's houses, knock on their door, and tell them that a minority family has moved in down the street, with more to come, eventually leading to the area's decline because of such a minority presence.

Consumer: You, as the homeowner, hear what the agent has said, are fearful that your property will lose value and live in a minority neighborhood. You decide to sell your house to the agent at a reduced cost.

Agent: You, as the agent, can then turn around and, having bought the property at 80% value, market and sell the house to a minority family for 100% value, instantly making 20% on your money.

As an agent, what is this scenario an example of?

As an agent, did you violate any laws? If so, which one(s)?

As a consumer, what are your rights?

Activity 3 (written responses required):

A property management company has an open job listing for a receptionist position, which states that only able-bodied applicants should apply.

Consumer: You, as an applicant, who is in a wheelchair, arrives for an interview, but finds there are no disabled parking spots and no wheelchair ramps. What are your rights?

As an agent, did you violate any laws? If so, which one(s)?

As an agent, can you list the violations that have occurred?

As a consumer, what are your rights?

Activity 4 (written responses required):

The real estate market is booming, and your real estate office is extremely busy.

Brian (Consumer): You, as an employee, asks your supervisor if you can avoid assigning him to shifts on Saturdays because that is when he observes Sabbath.

Manager (Agent): You, as the manager at your real estate office, need more employees on the weekends so a few days later, you tell Brian that his employment is not working out and he is fired.

As an agent, did you violate any laws? If so, which one(s)?

As a consumer, what are your rights?